

Message Text

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R 201240Z FEB 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 5477

UNCLAS TEHRAN 1388

E.O. 11652: N/A

TAGS: BMEP, IR

SUBJ: RAILCAR OPPORTUNITY

REF: STATE 22167 AND 29659

1. SOURCES IN SUPPLY DEPARTMENT OF IRANIAN STATE RAILWAYS (ISR) CONFIRM THAT SUBSTANTIAL AMOUNT OF ROLLING STOCK WILL BE PURCHASED BETWEEN 1974 AND 1978. QUANTITY NOT YET FIRM, BUT WILL BE AT LEAST 2000 CARS. PURCHASE WILL BE MADE BY INTERNATIONAL TENDER; SPECIFICATIONS OF INITIAL ORDER SHOULD BE AVAILABLE LATE MARCH 1974.

2. ISR CURRENTLY HAS AGREEMENT WITH "COLMEX" OF POLAND FOR DELIVERY OF 15 RAILROAD CARS. OFFERS AND SPECIFICATIONS HAVE ALSO BEEN SUBMITTED BY FIRMS FROM GERMANY, AUSTRIA, SPAIN AND ROMANIA.

3. BRIEF BACKGROUND INFORMATION ON IRAN CERBERUS: MANAGING DIRECTOR, MAHMOUD BADIL FOUNDED FIRM 1966 WITH REGISTERED CAPITAL 1.2 MILLION RIALS. BADII (52) HAS PREVIOUSLY RETIRED FROM POSITION AS DIRECTOR GENERAL OF PLANNING BUREAU IN MINISTRY OF POST, TELEGRAPH AND TELEPHONE. FIRM IMPORTS ELECTRICAL SUPPLIES, HARDWARE FOR TRANSMISSION LINES, TRANSFORMERS, CABLES AND WIRES ON COMMISSION BASIS. BANKING SOURCES INDICATE FIRM HAS SATISFACTORY REPUTATION.

HELMS

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Disposition Comment:
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Disposition Event:
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